Exhibit B

Michigan Department of Transportation 5100B (07/07)

CHECKLIST TO DESIGNATE AREAS OF EVALUATION FOR REQUESTS FOR PROPOSAL (RFP)

MDOT PROJECT MANA	GER		JOB NUMBER (JN)	CONTROL SECTION (CS)
Melissa Carswell and Dave Schade		104418		
DESCRIPTION IF NO JN	N/CS			
Research options for	the estimation of traffic	on Michigan's local ro	oad system (functional classificat	ions 8, 9, 19)
MDOT PROJECT MANA	AGER: Check all items to	be included in RFP.	CONSULTANT: Provide only check	ked items below in proposal.
WHITE = REQUIRED GRAY SHADING = OPTIONAL				
Check the	e appropriate Tier in the b	ox below		
TIER I (\$25,000-\$99,999)	TIER II (\$100,000- \$250,000)	TIER III (>\$250,000)		
X			Understanding of Service	
			Innovations	
			Safety Program	
N/A			Organization Chart	
×			Qualifications of Team	
X			Past Performance	
Not required as part of official RFP	Not required as part of official RFP		Quality Assurance/Quality C	ontrol
X			Location: The percentage of work performed in Michiga will be used for all selections unless the project is for or inspection or survey activities, then location should be susing the distance from the consultant office to the on-sinspection or survey activity.	
N/A	N/A		Presentation	
N/A	N/A		Technical Proposal (if Prese	ntation is required)
3 pages (MDOT forms not counted) (No Resumes)	7 pages (MDOT forms not counted)	19 pages (MDOT forms not counted)	Total maximum pages for Ripersonnel resumes	FP not including key

RED SPECIFIC INFORMATION

REQUEST FOR PROPOSAL

The Michigan Department of Transportation (MDOT) is seeking professional services for the project contained in the attached scope of services.

If your firm is interested in providing services, please indicate your interest by submitting a Proposal, Proposal/Bid Sheet or Bid Sheet as indicated below. The documents must be submitted in accordance with the latest "Consultant/Vendor Selection Guidelines for Service Contracts" and "Guideline for Completing a Low Bid Sheet(s)", if a low bid is involved as part of the selection process. Referenced Guidelines are available on MDOT's website under Doing Business > Vendor/Consultant Services > Vendor/Consultant Selections.

on the MDOT website. The notification will be posted at least two business days prior to the bid opening. Only bids from vendors that	AT SECOND IN CHIMATON					
Prequalifed Services - See page of the attached Scope of Services for required Prequalification Classifications. Prequalifed Services - See page of the attached Scope of Services for required Prequalification Classifications. Prequalifed Services - If selected, the vendor must make scope of Services for required Prequalification Classifications. Prequalifications Based Selection - Use Consultant/Vendor Selection Guidelines For all Qualifications Based Selection - Use Consultant/Vendor Selection Guidelines For all Qualifications Based Selections, the section team will review the information submitted and will select the firm considered most qualified to perform the services based on the proposals. The selected vendor will be contacted to confirm capacity. Upon confirmation, that firm will be asked to prepare a priced proposal. Negotiations will be conducted with the firm selected. **For RFP's that originate in Bureau of Transportation Planning only, a priced proposal must be submitted at the same time as, but separate from, the proposal. Submit directly to the Contract Administrator/Selection Specialist, Bureau of Transportation Planning only, a priced proposal must be submitted in a sealed envelope, cally marked "PRICE PROPOSAL." The vendor's name and return address MUST be on the front of the envelope. The priced proposal will only be opened for the highest scoring proposal. Unopened priced proposals will be returned to the unselected vendor(s). Failure to comply with this procedure may result in your priced proposal being opened erroneously by the mail room. For a cost plus fixed fee contract, the selected vendor must have a cost accounting system to support a cost plus fixed fee contract. This type of system has a job-order cost accounting system for the recording and accumulated in the vendor's job-order accounting system for the recording and accumulated in the vendor's job-order accounting system. Qualifications Review / Low Bid - Use Consultant/Vendor Selection Guidelines. See Bid Sheet Instruct	BUREAU OF HIGHWAYS BUREAU OF TRANSPORTATION PLANNING ** OTHER					
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most qualified to perform the services based on the proposals. The selected vendor will be contacted to confirm capacity. Upon confirmation, that firm will be asked to prepare a priced proposal. Negotiations will be conducted with the firm selected. **For RFP's that originate in Bureau of Transportation Planning only, a priced proposal must be submitted at the same time as, but separate from, the proposal. Submit directly to the Contract Administrator/Selection Specialist, Bureau of Transportation Planning (see address list, page 2). The priced proposal must be submitted in a sealed envelope, clearly marked "PRICE PROPOSAL." The vendor's name and return address MUST be on the front of the envelope. The priced proposal will only be opened for the highest scoring proposal. Unopened priced proposals will be returned to the unselected vendor(s). Failure to comply with this procedure may result in your priced proposal being opened erroneously by the mail room. For a cost plus fixed fee contract, the selected vendor must have a cost accounting system to support a cost plus fixed fee contract. This type of system has a job-order cost accounting system for the recording and accumulation of costs incurred under its contracts. Each project is assigned a job number so that costs may be segregated and accumulated in the vendor's job-order accounting system. Qualifications Review / Low Bid - Use Consultant/Vendor Selection Guidelines. See Bid Sheet Instructions for additional information. For Qualification Review/Low Bid selections, the selection team will review the proposals submitted and post the date of the bid opening on the MDOT website. The notification will be posted at least two business days prior to the bid opening. Only bids from vendors that meet proposal requirements will be opened. The vendor with the lowest bid will be selected. The selected vendor may be contacted to confirm capacity. Best Value - Use Consultant/Vendor Selection Guidelines. See Bid Sheet Instructions below for additional information. T	Qualifications Based Selection – Use Consultant/Vendor Selection Guidelines					
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Low Bid (no qualifications review required - no proposal required.) See Bid Sheet Instructions below for additional						
instructions.		eet Instructions below for additional				

BID SHEET INSTRUCTIONS

A bid sheet(s) must be submitted in accordance with the "Guideline for Completing a Low Bid Sheet(s)" (available on MDOT's website). The Bid Sheet(s) is located at the end of the Scope of Services. Submit bid sheet(s) separate from the proposal, to the address indicated below. The bid sheet(s) must be submitted in a sealed manila envelope, clearly marked "SEALED BID." The vendor's name and return address MUST be on the front of the envelope. Failure to comply with this procedure may result in your bid being opened erroneously by the mail room and the bid being rejected from consideration.

MDOT 5100H (10/07) Page 2 of 2

PROPOSAL SUBMITTAL INFORMATION				
REQUIRED NUMBER OF COPIES FOR PROJECT MANAGER Five		PROPOSAL/BID DUE DATE November 12, 2008 TIME DUE 4:00 pm		
PROPOSAL AND BID SHEET MAILING ADDRESSES				
Mail the multiple proposal bundle to the MDOT Project Manager or Ot	ner indicated	l below.		
✓ MDOT Project Manager		MDOT Other		
Melissa Carswell, Bureau of Transportation Planning Asset Management Division, Data Collection PO Box 30050 Lansing Michigan 48933 (regular mail)	,	Melissa Carswell, Bureau of Transportation Planning Asset Management Division, Data Collection 425 West Ottawa Lansing, MI 48913 (overnight mail address)		
Mail one additional stapled copy of the proposal to the Lansing Office	indicated be	low.		
Lansing Regular Mail	OR	Lansing Ove	ernight Mail	
Secretary, Contract Services Div - B470 Michigan Department of Transportation PO Box 30050 Lansing, MI 48909		Secretary, Contract Service Michigan Department of Tr 425 W. Ottawa Lansing, MI 48933		
Contract Administrator/Selection Specialist Bureau of Transportation Planning B470 Michigan Department of Transportation PO Box 30050 Lansing, MI 48909		Contract Administrator/Seld Bureau of Transportation F Michigan Department of Tr 425 W. Ottawa Lansing, MI 48933	Planning B470	

GENERAL INFORMATION

Any questions relative to the scope of services must be submitted by e-mail to the MDOT Project Manager. Questions must be received by the Project Manager at least four (4) working days prior to the due date and time specified above. All questions and answers will be placed on the MDOT website as soon as possible after receipt of the questions, and at least three (3) days prior to the RFP due date deadline. The names of vendors submitting questions will not be disclosed.

MDOT is an equal opportunity employer and MDOT DBE firms are encouraged to apply. The participating DBE firm, as currently certified by MDOT's Office of Equal Opportunity, shall be listed in the Proposal

MDOT FORMS REQUIRED AS PART OF PROPOSAL SUBMISSION

5100D - Request for Proposal Cover Sheet

5100G - Certification of Availability of Key Personnel

5100I – Conflict of Interest Statement

(These forms are not included in the proposal maximum page count.)

MICHIGAN DEPARTMENT OF TRANSPORTATION BUREAU OF TRANSPORTATION PLANNING

ADDITIONAL RFP INFORMATION

Research methods of estimating traffic on Michigan's local road system (functional classifications 8, 9, and 19).

TIER I SELECTION

SUBMITTING PROPOSAL:

Disregard instructions on 5100H, TIER I Selection page limits. There are NO page limits for the proposal submitted in response to this RFP only.

If you have any questions pertaining to the lifting of proposal page limits, please contact Kathy Popoff at popoffk@michigan.gov.

All proposals with a minimum score of 80 out of a total of 110 points, will be considered acceptable and will have their bid opened. Scoring criteria is outlined on form 5100C, attached as part of this RFP. Items marked on form 5100B will be scored.

Exhibit C

Michigan Department of Transportation 5100C (07/07)

SCORE SHEE

This score sheet will be used to score proposals. This is not to be used for low bid. The selection team will complete one consensus score sheet.

Guideline for percentage of work performed in Michigan 5 points 4 points 3 points 2 points 1 point

95 - 100% 80 - 94% 50 - 79% 25 - 49% 10 - 24% Less then 10%

Score

* * Tier III Total Possible 50 35 20 9 2 75/120 ALL OTHER SPACES REQUIRED DESCRIPTION (If no JN/CS) Score November 12, 2008 Tier II 35 20 20 2 Total Possible 75/110 Minimum/Maximum Subtotal prior to Presentation (if required) Vendor does not appear to have any conflicts of interest concerning this service. CONTROL SECTION Vendor does not appear to have any conflicts of interest concerning this se
Vendor has met DBE goal or has approved waiver if DBE goal was assigned. ****ALL VENDORS MUST BE SCORED**** ** = OPTIONAL JOB NUMBER Five **VENDOR NAME:** Comments: ** Comments: ** Comments: Comments Comments: Comments 4:00 pm Quality Assurance/Quality Control Process. Outline plan for this service including background information of should be scored using the distance from the consultant Presentation. General evaluation of quality of presen-Location. The percentage of work performed in Michiof the service, innovations, and/or safety program in-tended to be proposed. This information is to be based vendors. For each sub vendor, describe role in service mance evaluations done by MDOT and any references offered by vendor. The total average score for each CROSSED OUT = NOT REQUIRED for on-site inspection or survey activities, then location gan will be used for all selections unless the project is selected manager for this service. Person performing Understanding of Service. Describe understanding the quality control review must have extensive experi-Qualifications of Team. Provide organization chart, for each of the key staff of the prime and sub vendors formed in Michigan should not exceed 5 points. (See guideline for scoring above). office to the on-site inspection or survey activity. The team including the roles of all key personnel and sub sub vendor is expected to provide. Provide resumes and include what percent of the named role that the combination of location and percentage of work per-Past Performance. Take into consideration perforprimary prequalification classification as well as the total overall average score for each vendor must be if required. Describe the structure of the project ence with MDOT standards and practices. obtained from SVES/CES and listed here. Selection Criteria MDOT PROJECT MANAGER on the scope of services. stated above.

20

95/140

75/110

Minimum/Maximum Grand Total Following Presentation

SELECTION TEAM MEMBER SIGNATURE

SELECTION TEAM MEMBER SIGNATURE

SELECTION TEAM NAME

SELECTION TEAM NAME

tation and technical proposal

SELECTION TEAM NAME

SELECTION TEAM NAME

SELECTION TEAM MEMBER SIGNATURE

SELECTION TEAM MEMBER SIGNATURE

DATE

DATE

DATE

DATE

MICHIGAN DEPARTMENT OF TRANSPORTATION BUREAU OF TRANSPORTATION PLANNING

SCOPE OF SERVICE FOR

Research methods of estimating traffic on Michigan's local road system (functional classifications 8, 9, and 19).

LOCATION:

425 W. Ottawa VanWagonner Transportation Building Lansing, Michigan

PURPOSE DESCRIPTION:

The Michigan Department of Transportation (MDOT) is seeking statements of qualification from firms interested in providing research methods of estimating traffic on Michigan's local road system (functional classifications 8, 9, and 19) as required by Federal Highway Administration (FHWA) for the Highway Performance Monitoring System (HPMS) Program.

The Consultant shall provide, to the satisfaction of the Department, identified research methods that meet FHWA requirements for traffic estimation on local roads.

ANTICIPATED START DATE:

January 1, 2009

ANTICIPATED COMPLETION DATE:

August 13, 2009

MDOT PROJECT MANAGER:

Melissa Carswell / Dave Schade Bureau of Transportation Planning, Asset Management Division, Data Collection 425 W. Ottawa P.O. Box 30050

Lansing, Michigan 48909

Phone: (517) 373-2662 Fax: (517) 373-9255

Email: carswellm@michigan.gov

The Consultant shall contact the Project Manager prior to beginning any work on this project.

GENERAL INFORMATION:

It is required by FHWA that MDOT submit local road Vehicle Miles Traveled (VMT) through the HPMS program. Michigan's local road network contains 83,617 miles of road. Due to the magnitude of the miles of the local road network, and the funding and resource limitations MDOT would like to know the best practices being used by other states, countries, agencies, to provide traffic estimates that meet FHWA requirements.

SCOPE OF WORK:

MDOT would like to acquire the latest information available concerning methods for estimating Annual Average Daily Traffic (AADT) on the local road system for functional classes: Rural Minor Collector (8), Rural Local System (9), and Urban Local System (19). MDOT would like methods of estimating traffic on local road systems identified, researched, documented, as well as a recommendation of the feasibility of implementation of each method included (best practice).

STUDY LOCATION:

Any roadway classified as an 8, 9, and 19 as defined by the FHWA Functional Classification Guidelines.

Phase 1:

Within two (2) months of project commencement perform a comprehensive search through research articles, interviews, advertised practices or technologies, or methods currently being practiced for estimating traffic on local road systems (functional classifications 8, 9, and 19) that meet FHWA requirements. The research must be comprehensive, and documented.

Phase 1 Deliverables:

Within (2) months of the contract award prepare and deliver five copies of a written report outlining the preliminary project methodologies identified to the MDOT Project Manager for review and approval prior to commencing to phase two and before payment is made.

It should include:

- General descriptions of the methods identified for estimating traffic on Michigan's local road system (functional classifications 8, 9, and 19).
- Identification of any strengths and weaknesses of methods identified to date.
- References for the sources of the information.

An electronic version of same preliminary report created in Microsoft products.

Phase 2:

Within four (4) months of contract award prepare and deliver five copies of the draft final deliverable documents to the MDOT Project Manager for review and approval. The selected consultant will schedule a meeting with the Project Manager two (2) weeks following MDOT's receipt of the draft to review, correct and/or update. Upon completion of all updates, approval will be given to commence to phase three and phase two (2) payment will be made.

Phase 2 Deliverables:

A written report that provides:

- A complete description of each methodology researched for estimating traffic on Michigan's local road system (functional classifications 8, 9, and 19).
- The strengths and weaknesses of each recommended method
- Identify how each of the recommendations estimation types would be implemented.
- Resource requirements for each option.
- References for the sources of the information along with any other pertinent information including contacts.

A written report that provides:

- Recommendations for the most feasible and comprehensive methods) along with justifications for estimating traffic on Michigan's local road system.
- . Assurance that FHWA requirements will be been met.

An electronic version of same written reports created in Microsoft products.

Phase 3:

Five final reports detailing the research methods and outcome as outlined in Phase 2 Deliverables

An electronic version of same written report created in Microsoft products.

CONSULTANT RESPONSIBILITIES

The Consultant's principal contact with the Department shall be through the designated Project Manager.

Participation in an initial project meeting with scheduled follow up meetings as required to carry out the services or as may be required the Project Manager through out the project.

Complete and distribute monthly progress reports to Project Manager.

The Services described herein are financed with public funds. The Consultant shall comply with all applicable Federal and State laws, rules, and regulations.

The Consultant will notify the MDOT Project Manager, in writing, prior to any personnel changes from those specified in the Consultant's original approved proposal. Any personnel substitutions are subject to the review and approval of the MDOT Project Manager.

Notify the Project Manager of any anticipated requests for extensions of time.

The Consultant shall furnish all services and labor necessary to conduct and complete the Services described herein. The Consultant shall also furnish all materials, equipment, supplies, and incidentals necessary to perform the Services (other than those designated in writing to be furnished by the Department.) The Services shall be performed to the satisfaction of the Department consistent with applicable professional standards.

TYPE OF CONTRACT:

The contract will be on a lump sum basis with three payments identified in the following payment schedule upon MDOT's approval of the deliverables. The contract is anticipated to begin around January 2009, and be completed within approximately six (6) months. If a contract is entered into as a result of this RFP, it will include all necessary services as required in the Scope of Work and will include a delivery schedule.

PAYMENT SCHEDULE

Payment Schedule			
Acceptance of preliminary project methodologies report	Phase I Bid Amount		
Acceptance of draft final deliverable documents reports	Phase II Bid Amount		
Acceptance of final reports	Phase III Bid Amount		

INFORMATION:

Delivery

Final delivery of all products and billing must be made on or before August 13, 2009.

Project Cost

The contract will be awarded to the firm meeting the qualifications review and submitting the lowest bid less than \$100,000 to fulfill the requirements of this Request for Proposal.

BID SHEET

Research Methods of Estimating Traffic PAY ITEMS

All entries on this page must be handwritten in ink or computer generated.

P	h	9	c	ρ	1
		~		•	

STAFF/CLASSIFICATION	# HOURS	FIXED HOURLY RATE
	,, 110 0110	
Direct Expenses:		
Direct Expenses.	DI 1014 (1011	
	Phase 1 Subtotal Bid:	
Phase 2		
STAFF/CLASSIFICATION	# HOURS	FIXED HOURLY RATE
Direct Expenses:		
	DI 4 C 14 4 1 D' 1	
	Phase 2 Subtotal Bid:	

BID SHEET Research Methods of Estimating Traffic PAY ITEMS

Phase 3

STAFF/CLASSIFICATION	# HOURS	FIXED HOURLY RATE
D: 4E		
Direct Expenses:	DI 4.6 L	1.001
	Phase 3 Subtot	al Bid:
	Total Bid:	
Consultant Name:		
Consultant Address:		
Date:		
Authorized Cienature		
Authorized Signature		

The Michigan Department of Transportation reserves the right to reject any or all bids.